

the oily edition

the seoc natural health newsletter

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essential oils

by david johnson *business development & quality control manager*

Quality is a characteristic property or properties that define the individual nature of something. Essential oils, like most other consumables, have been subjected to the rigors of scientific investigation over many years with the objective of defining their properties in a measurable way.

Over time, these investigations manifest as "standard characteristics" of a product. These standard characteristics are documented showing an expected range of what is perceived to be (and then agreed to be) important in relation to that product.

There are now several organisations, operating domestically and internationally, whose purpose is to review submissions, appoint a standard development committee of experts, draft documents in standard formats, publish them as an industry accepted description of the product and review the relevance of the standard over time.

Sydney Essential Oil Co. utilises these published standards, or in their absence, the spirit of these standards, and accordingly accepts or rejects product (essential oils) from our supply sources. To carry out these assessments we laboratory test incoming product by applying approved test principles and comparing them to the results that appear in the published standard.

how do you define their quality?

the major quality tests applied to essential oils include

gas chromatography

The apparatus consists of a long narrow tube, packed with an inert support material of uniform particle size that has been coated with a non-volatile liquid called the 'stationary phase'. The whole tube and its contents are maintained in a thermostatically controlled oven. The test sample is carried through the tube by an inert gas so that the progress through the tube of various components of the test sample is selectively interfered with by the stationary phase. Some components of the test sample pass through the tube more

rapidly than others. A detector measures the electrical conductivity of the gas leaving the column. A print out of the concentration of each gas leaving the chamber over time is produced. The peaks along the graph represent the different components, while the area under the peak represents the concentration of that component.

optical rotation

Substances containing an asymmetric carbon atom have the property of rotating the plane of a ray of polarised light. Different substances can be distinguished by the angle and direction of rotation (direction to the right is reported as a plus result).

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australian organic crystal-ion 120



what is it?

Australian organic crystal-ion 120 is an ultra-fine active microcrystalline alumina-silicate. This powerful toxin-eliminator absorbs, stores and ultimately neutralises toxins. The detoxifying process means that it also cleans, clarifies and soothes the skin as it works. It has the ability to amplify the properties of other natural ingredients it is blended with.

how can it be used?

Australian organic crystal-ion 120's primary use is as an ingredient in clay mask formulations and detoxifying mud wraps. It is also suitable to add to formulations for cleansers, exfoliating scrubs, baths soaks, soaps, acne/pimple treatments & creams. Next time you are using clay try blending it 50/50 with crystal-ion.

why we love it

It is suitable for all skin types when blended with the appropriate clay colour. Or it may be applied directly to the skin for normal to oily skin types.

Australian organic crystal-ion 120 enables toxins to be drawn from the skin, trapped in the mask and then rinsed away when the mask is removed. Other benefits include;

- effective **detoxifying** and **anti-oxidant** properties
- assists in **balancing** acid skin conditions
- assists in **soothing** irritated or itchy skin
- assists in treating **fluid retention** conditions
- improves the consistency of mud treatments, giving it a softer, **creamier** texture that is easier to remove
- it is suitable for use with **Vishy showers**

Hurry huge discounts! Try some today.

SEOC pricing (\$AUD GST exclusive):

500g was \$18 **SPECIAL PRICE \$11**

1kg was \$30 **SPECIAL PRICE \$18**

5kg was \$125 **SPECIAL PRICE \$72**

Bulk 25kg or 100kg POA, contact us for details.

Offer valid for a limited time only (watch our monthly specials).

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refractive index

The refractive index of a substance is the ratio of the velocity of light in a substance compared to the velocity of light in air. When a ray of light passes from air to a denser medium it is refracted towards the normal, the refractive index being the sine of the angle of incidence to the sine of the angle of refraction. The constant is measured by a refractometer.

quality assurance

By comparing test outcomes in the SEOC laboratory with published standards, we can quantitatively verify the trueness to type for every essential oil we source and subsequently distribute to our customers. To validate that this step has been done, we can provide both the Specification and the Certificate of Analysis for each essential oil batch that is tested. All parameters should fall within the expected range of the Specification.

Sydney Essential Oil Co. has undertaken to certify its laboratory process for Quality Assurance, alongside its organic status. Both certifications include the test process in annual audits.

find out more

For a detailed hands-on testing experience, we conduct periodic tours through our laboratory, where the process of testing and validation is explained in depth. Please contact us or turn to the back page to find out when the next tour will take place. ■

for bulk order enquiries

Please contact our "Bulk Sales" division for essential oil orders of 5kg, 10kg, 25kg or more. David Johnson or Iris Chau will be pleased to prepare a best-price quotation for you. Please don't hesitate to enquire on items that may not be listed in our catalogue.

Contact david.johnson@seoc.com.au

make your your

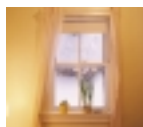
When you come home at the end of a day, it's comforting to return to a cosy haven, especially during the winter months. When you shut the door on the world out there, even for a few moments, it's good to know you are safe and comfortable. You want your home to be a place where the worries of the day fade away, and where you have the chance to recharge yourself and to be restored.

But your home may not always be so welcoming. You may feel unsettled there, and on edge. If this is the case, you may need to attend to some of the details of your home so that you turn it into a real sanctuary for yourself and your family. But where to begin?

Start paying attention to what is around you and think about what you'd like to have around you. Notice the colours that attract you and the textures that are most appealing to you. Be aware of the fragrances that lift you and the sounds that soothe you.

Then start making a few changes. Gradually introduce things you love into your home so that when it's time for you to return, you can hardly wait to be there.

home sanctuary



create your own private, peaceful place

This may not be easy, especially when you share your space with a few others. However, you could start by finding even a small corner that is kept sacred, a comfortable spot where you can sit without being disturbed. The aim is to regenerate your spirit, so surround yourself with what is appealing to you.

All you need in this peaceful place is a big, plump cushion and a few beautiful, evocative objects, like candles, photos, a colourful rug, or an inspiring print, prayer or quote on the wall. When you sit there, allow the space to envelop you and be sure to keep this place free from intrusions.

scent the air

That old advice about percolating coffee or baking a cake when potential home buyers are looking through your home makes good sense. Those aromas are deeply satisfying and inviting, and they lend a homey feel to the place.

You don't have to tie yourself to the kitchen turning out muffins and scones to make your place smell inviting. For example, you could use bowls of fresh potpourri to fragrance the air. Scatter them through your home and refresh every so often with your favourite essential oils. And when it comes to those cleaning jobs, add a few drops of essential oils to the dusting cloth, and to a ball of cotton wool that you place in the bag of the vacuum cleaner. Enjoy the scent of lavender and sweet orange lingering in the air.

In fact, essential oils will enhance your mood at any time of the day or night. Invest in an oil burner and then choose from these essential oils depending on the effect you want:

- lavender, clary sage & chamomile – for relaxation
- lemon, peppermint & pine – to sharpen your mind
- bergamot, hyssop & orange – to lift your spirits
- pine & eucalyptus – for more energy
- sandalwood, rose & jasmine – for those seductive evenings

You could also use scented candles. They give off a lovely, subtle fragrance, perfect for any occasion: when you are home alone, when you want a touch of romance, or when family and friends join you.

clear the clutter

A little clutter may be charming, but too much clutter can immobilise you. When there are bits and pieces everywhere the place looks busy, and whether it's your decorating plan or simply creeping mess, it can tire you after a while.

Begin clearing your home by visiting each room or area and having a good look at what is gathered there. Ask yourself:

- Does everything have a place?
- If it doesn't have a place, does it need one?
- Should I consider chucking it?

Base your decision on the principle that you only want around you those things that please you or that are useful. Look at each and every thing you've collected and decide whether it stays or goes.

As for general untidiness, follow the advice of Sarah Ban Breathnach in "Simple Abundance". These are old fashioned rules that will change your daily life, she says:

1. If you take it out, put it back.
2. If you open it, close it.
3. If you throw it down, pick it up.
4. If you take it off, hang it up.

celebrate with colour

Colour is a form of energy and may have more impact on you than you realise. You are receptive to it mentally, physically, emotionally and spiritually.

You can be stirred by the slightest hint of colour: a gorgeous vase, an embroidered cushion, a pale and intricate shell. Consider the effects of particular colours when you use them on larger areas, like walls.

- Green promotes a sense of balance and harmony
- Orange is a stimulating colour that encourages joy, pleasure and dance
- Violet and soft blue are calming and restful
- Turquoise has a cool, refreshing effect and is a mood lifter
- Pink is mildly stimulating and increases alertness.

When it comes to lighting, avoid harsh bright lights which can drain your energy. Soft lighting is more inviting and restful.

follow everyday strategies

Every home needs to be maintained, either on a daily, weekly or monthly basis. It's no wonder that when you refer to what needs to be done as 'housework' or 'chores', looking after the place can feel like a burden.

Start referring to those things that need doing as 'housecaring' tasks and notice the difference in attitude. When you care for your home, when you put positive energy into attending to it, you're more likely to enjoy the fruits of your labour.

Start by listing all your housecaring tasks in detail, and enlist the help of others in the home. Talk about who does what and when. After all, this is a sanctuary for all of you.

Also make a note of all those things around your home that need help and that grate on you, like the dripping tap, the door that jams, the cupboard doors that don't shut properly, that patch of peeling paint. Aim to have each of them attended to.

relax and enjoy

Making your home a sanctuary may take a little time, but you can relax and enjoy the process along the way. This is not something to be rushed. Creating a safe haven is a way of expressing yourself, and requires some thought about what nurtures you deeply. Take the time to create a space that gives you delight and enchants you whenever you return to it. ■

growing a small business

Being in business can take you on a journey filled with highs & lows. If you are one of Australia's growing force of entrepreneurs then you will probably share some of the following characteristics. You'll be **passionate** about your product, you'll be **passionate** about helping your customers, and you'll be **ecstatic** as you watch your business grow and earn some profits as a result of your hard work.

All of that can be great. But you also need to remember to pay attention to the "business" side of your business. Yes, that means planning ahead, doing paperwork, paying bills, calculating costs, hiring staff and more. For many small business owners, all of these tasks are attempted in-between being the chief product developer & maker, chief of sales & marketing, accounts, IT manager, and more ...A bit daunting? Yes?

None the less, monitoring the progress of your business is just as important as the fun things that inspired you to begin in the first place. Following are a few things to consider...

install some appropriate computer software

- This will assist in minimising manual tasks such as invoicing, inventory management, BAS returns, customer records, payroll, etc.
- For example, programs such as MYOB offer a variety of packages that suit small and medium size businesses. Find out more at www.myob.com.au and click through to the business software section. Consider the features your business requires right now, as you grow you can always upgrade to a more advanced version.



enlist the assistance of a good accountant



- They will assist you with financial and strategic advice for your business.
- This website offers advice on-line (for a small fee) www.australianbiz.com.au

- Or to locate a qualified accountant in your area, there are several organisations that can help. Visit CPA Australia at www.cpaustralia.com.au or The Institute of Chartered Accountants in Australia at www.icaa.com.au to do a search.

hire a part-time book keeper

- They will help you stay on top of paperwork and administration tasks.

be selective with your product range

- Monitor your sales and keep a close eye on what product sell quickly and what is slow moving.
- Keep an eye on your profit margins for each product. Selling loads of something that doesn't deliver you a profit won't keep you in business for very long.
- Turn your inventory over regularly, don't overstock as this will tie up your cash flow and prevent you from performing other business activities such as promotions, advertising, etc. On the flip side of this, economies of scale are advantageous when you can benefit from buying components or ingredients in bulk. Before doing so, make sure you will be able to on-sell in a reasonable time frame.



organic expo 2005



The Organic Expo is the first show of its kind in Australia to highlight the wide range of 'certified' organic and other truly ecologically sound products and services now available.

Categories range from: Health & Beauty; Food, Wine & Beverages; House, Garden & Building Products; Fashion & Manchester; Personal Care, Mother & Baby; Pet Care; Restaurants, Spas & Eco-Resorts.

Author of 'Feeding Your Skin', **Carla Oates** will show you how to make your own organic skincare from everyday fresh ingredients found in your fridge! And Carla's demonstration will feature **Sydney Essential Oil Co.'s** organic ingredients!

Visit us on stand 30. This event is open to the general public and trade/industry.

When **29-31 July 2005**
Where **Sydney Convention Centre, Darling Harbour, Sydney**

More info www.organicexpo.com.au

natural therapies trade expo



See, test and try the latest natural health products and equipment, including: aromatherapy, natural medicines, foods, homeopathic remedies, business and clinic services, courses and training providers.

Alongside the Expo, the two-day seminar program will explore the latest research

and techniques for natural health – focus topics this year include treating stress and massage.

New features for 2005 include free Business Building Presentations that will give you practical tips to take back to your own business. The new Natural Source annual directory – designed to help practitioners, therapists and retailers to easily find suppliers of natural health products – will be launched at the Expo, and all visitors will receive a free copy.

Visit us on stand 20! This event is open to natural therapy practitioners and retailers.

When **19-20 August 2005**
Where **Wharf 8, Kings Wharf, Hickson Road, Sydney**

For more information and tickets call **02 8831 5001** or visit www.naturaltherapyexpo.com.au

- Keep your product range compact until you have developed all of your business systems. It's better to do a few items really well, than an extensive range in an average way.

be realistic about your growth goals



- Be open to seeing and hearing opportunities that present themselves to you, but be selective in which ones you pursue.
- Be mindful of how you will fund your business growth – is it from cash flow (your profits), a loan, an investor or partnership?

a final word

Ask yourself what you want to get out of your business? Is it lifestyle, wealth, health, tax deductions, to change the world, or something else? Once you know, find a mentor, someone to guide you as your business develops.

The best mentors are those who are already successful in an area that relates to your business, someone who had been there and experienced the things you are experiencing now and will experience in the future.

If you have a question or need some extra information, please contact us at marketing@seoc.com.au ■

2nd world lavender conference

Want to learn all about Lavender? Discover how it's grown and harvested, how essential oil is distilled, how to make lavender products and more...



Guest Speakers from Australia, Europe and USA are all practical experts in their fields. Their brief is to discuss industry trends relating to Lavender, Essential Oils and Herbs.

Michael Samperi from Sydney Essential Oil Co will be discussing and demonstrating ways to make lavender creams.

All are welcome to attend this event.

When **30 September – 3 October 2005**

Where **Campbelltown** (just outside Sydney), including a visit to a Lavender Farm in Tahmoor

For more information and tickets visit www.lavenderaustralia.com

beauty & wellbeing

100% pure & natural survey feedback

Thank you everyone who took the time to complete our recent recipe book feedback survey. We thought you'd be interested in a snapshot of your responses.

top 5 product categories

1. creams
2. bath salts
3. body butters
4. lip balms
5. exfoliating scrubs

top 3 favourite recipe books by other authors

1. Do It Yourself Pure Plant Skincare – by Caroline Stubbin
2. The Fragrant Pharmacy – by Valerie Ann Worwood
3. Essentially Clean – by Toni Oliver

most popular recipes

(SP) Spring; (SU) Summer; (A) Autumn; (W) Winter

- aloe vera** looking good guys (SU); revive (SU)
- bath milk** inner harmony (SP); float away (W)
- bath salts** renewal time (SP); yummy feet (SP); spirits rise (SU)
- bath serum** soothing (A); silky smooth (A)
- body butter** exotic harmony (SP); body & soul (A)
- body powder** fresh as a daisy (SU); gym junkie (SU)
- body whip** nourish me (SU); good morning (SU)
- bubble bath** fun 'n' bubbles (A); temptation (A)
- clay body masks** crystal charged (SP); strawberry fields (SP)
- clay face masks** go green (A); daily multi-vitamin (A)
- cleanser/toner** across the range by skin type (W)
- creams** everyday (SP); revitalise (SP); allure (A); wrinkles away (A); sense of calm (W)
- exfoliating scrubs** awaken (SU); happy hands (SU); all things nice (W)
- hair treatments** deluxe de-tangler (AU)
- lip balm** berry-licious (SU); better than chocolate (SU)
- liquid soap** bye bye germs (A)
- shampoo/cond soaps** blonde bombshell (SP); vitality (SP); hydrate (W); Australian bush (SP)

some of the nicest things you said:

- "Easy to make"
- "Feels great on the skin"
- "Gave me good ideas"
- "My hair looks & feels great"
- "It works"
- "Love the smell"
- "People love them as gifts"
- "Simple and fun"
- "The best lip balm I have"
- "Wonderful results"
- "Yummy"

Thanks once again, your feedback will enable us to continue to bring you more of what you want! So stay tuned over the coming months....

- 47% had never made your own product before
- 95% rated the recipes tried as good-excellent
- 95% said you intended to try more recipes
- 82% said others in your household tried the products you made and of those 94% gave a favourable response such as, 'loved them', 'excellent', 'don't stop – make more'.
- 61% intend to use these recipes or the guideline in the books to make product for your business
- 82% wanted to see more recipes on our website

If you haven't joined the happy group of customers who already have our recipe books, then why not order a set today and find out what fun you can have making your own products!

SEOC pricing

(\$AUD GST exclusive):

SEOC's 100% Pure & Natural (Single edition) **\$15.00** each

SEOC's 100% Pure & Natural (Complete set of 4) **\$51.00** save 15% off the regular cover price



MASSIVE SAVINGS

WHILE STOCKS LAST!



Product \$AUD (GST exclusive)	Neck	Order Code	No. Per Carton	Carton was (per unit)	Carton NOW 40% OFF (per unit)	10 Pack was (per unit)	10Pack NOW 20% OFF (per unit)
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clear glass jars

1 1ltr clear clip lock reusable glass jar	-	PGCJ63-01000	6	\$5.00	\$3.00	n/a	n/a
1.5ltr clear clip lock reusable glass jar	-	PGCJ63-01500	6	\$5.50	\$3.30	n/a	n/a

natural plastic bottles & jars

2 125ml natural cosmetic bottle	24/415	PPNB64-00125	243	\$0.44	\$0.26	\$0.60	\$0.48
200ml natural cosmetic bottle	24/415	PPNB64-00200	312	\$0.57	\$0.34	\$0.75	\$0.60
smooth white SAN overcap	24/415	024CSWO-05	equals bottle	\$0.38	\$0.23	\$0.51	\$0.41
smooth white SAN overcap /gold foiled rim	24/415	024CSWO-09	equals bottle	\$0.54	\$0.32	\$0.68	\$0.54
smooth white SAN overcap /silver foiled rim	24/415	024CSWO-10	equals bottle	\$0.54	\$0.32	\$0.68	\$0.54
3 125ml natural oval flask	24/415	PPNB68-00125	198	\$0.46	\$0.28	\$0.60	\$0.48
200ml natural oval flask	24/415	PPNB68-00200	140	\$0.57	\$0.34	\$0.68	\$0.54
4 125ml clear bevelled edge flask	24/415	PPCB62-00125	248	\$0.60	\$0.36	\$0.73	\$0.58
250ml clear bevelled edge flask	24/415	PPCB62-00250	270	\$0.77	\$0.46	\$0.92	\$0.74
smooth white SAN cap	24/415	024CSWC-05	equals flask	\$0.30	\$0.18	\$0.39	\$0.31
smooth white SAN cap w/gold foiled rim	24/415	024CSWC-09	equals flask	\$0.43	\$0.26	\$0.51	\$0.41
smooth white SAN cap w/silver foiled rim	24/415	024CSWC-10	equals flask	\$0.43	\$0.26	\$0.51	\$0.41
white lotion pump 24/415	24/415	024CPWL-14	equals flask	\$0.65	\$0.39	\$0.82	\$0.66
white spray mist 24/415	24/415	024CPWM-14	equals flask	\$0.65	\$0.39	\$0.82	\$0.66
5 200ml natural professional jar	76mm	PPNJ69-00200	120	\$0.70	\$0.42	\$0.93	\$0.74
smooth domed white cap	76mm	076CPWC-06	equals jar	\$0.20	\$0.12	\$0.24	\$0.19
smooth flat natural cap	76mm	076CPNC-07	equals jar	\$0.20	\$0.12	\$0.24	\$0.19
casca seal	76mm	076CPNS-11	equals jar	\$0.11	\$0.07	\$0.14	\$0.11

clear PET boston bottle

6 500ml clear boston bottle PET	24/410	PPCB58-00500	212	\$0.34	\$0.20	\$0.55	\$0.44
gold lined lotion pump w/ gold rimmed over cap	24/410	024CPGL-25	equals bottle	\$0.90	\$0.54	\$1.10	\$0.88
gold lined spray mist w/ over cap	24/410	024CPGM-14	equals bottle	\$0.90	\$0.54	\$1.10	\$0.88
white nozzi lotion pump	24/410	024CPWL-30	equals bottle	\$0.65	\$0.39	\$0.85	\$0.68
white professional lotion pump	24/410	024CPWL-35	equals bottle	\$0.75	\$0.45	\$0.95	\$0.76
white space lotion pump	24/410	024CPWL-40	equals bottle	\$0.75	\$0.45	\$0.95	\$0.76
smooth white cap	24/410	024CPWC-20	equals bottle	\$0.16	\$0.10	\$0.25	\$0.20
smooth natural cap	24/410	024CPNC-20	equals bottle	\$0.16	\$0.10	\$0.25	\$0.20
smooth black cap	24/410	024CPKC-20	equals bottle	\$0.16	\$0.10	\$0.25	\$0.20

practitioner plastic bottles

7 400ml natural practitioner bottle w/ professional pump		PPNB81-00400	120	\$1.20	\$0.72	\$1.45	\$1.16
750ml white practitioner bottle w/ professional pump		PPCB81-00750	180	\$1.45	\$0.87	\$1.85	\$1.48

mini PET spray

8 25ml mini round spray w/standard white spray		PPCS55-00025	760	\$0.80	\$0.48	\$0.95	\$0.76
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clear PET jars

9 500ml clear jar PET	89mm	PPCJ58-00500	216	\$0.75	\$0.45	\$1.05	\$0.84
smooth natural dome cap	89mm	089CPND-24	equals jar	\$0.23	\$0.14	\$0.34	\$0.27
smooth white dome cap	89mm	089CPWD-24	equals jar	\$0.23	\$0.14	\$0.34	\$0.27
smooth natural cap	89mm	089CPNC-20	equals jar	\$0.23	\$0.14	\$0.34	\$0.27



Product \$AUD (GST exclusive)	Neck	Order Code	No. Per Carton	Carton was (per unit)	Carton NOW 40% OFF (per unit)	10 Pack was (per unit)	10Pack NOW 20% OFF (per unit)
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amber PET boston bottles

10 500ml amber boston bottle PET	24/410	PPAB58-00500	212	\$0.34	\$0.20	\$0.55	\$0.44
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refer to pumps, spray & caps listed under clear boston bottle on opposite page

amber PET jars

9 500ml amber jar PET	89mm	PPAJ58-00500	216	\$0.75	\$0.45	\$1.05	\$0.84
smooth natural dome cap	89mm	089CPND-24	equals jar	\$0.23	\$0.14	\$0.34	\$0.27
smooth white dome cap	89mm	089CPWD-24	equals jar	\$0.23	\$0.14	\$0.34	\$0.27
smooth natural cap	89mm	089CPNC-20	equals jar	\$0.23	\$0.14	\$0.34	\$0.27

cobalt blue PET boston bottles

11 500ml cobalt blue boston bottle PET	24/410	PPBB58-00500	212	\$0.34	\$0.20	\$0.55	\$0.44
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refer to pumps, spray & caps listed under clear boston bottle on opposite page

cobalt blue PET jars

9 100ml cobalt blue jar PET	70mm	PPBJ58-00100	392	\$0.34	\$0.20	\$0.55	\$0.44
smooth natural cap	70mm	070CPNC-20	equals jar	\$0.15	\$0.09	\$0.22	\$0.18
250ml cobalt blue jar PET	89mm	PPBJ58-00250	324	\$0.68	\$0.41	\$1.00	\$0.80
500ml cobalt blue jar PET	89mm	PPBJ58-00500	216	\$0.75	\$0.45	\$1.05	\$0.84
smooth natural dome cap	89mm	089CPND-24	equals jar	\$0.23	\$0.14	\$0.34	\$0.27
smooth white dome cap	89mm	089CPWD-24	equals jar	\$0.23	\$0.14	\$0.34	\$0.27
smooth natural cap	89mm	089CPNC-20	equals jar	\$0.23	\$0.14	\$0.34	\$0.27

cobalt blue plastic bottles & jars

12 50ml cobalt blue professional jar	52mm	PPBJ69-00050	441	\$0.60	\$0.36	\$0.82	\$0.66
smooth flat gold cap	52mm	052CPGC-07	equals jar	\$0.18	\$0.11	\$0.22	\$0.18
100ml cobalt blue professional jar	59mm	PPBJ69-00100	240	\$0.75	\$0.45	\$0.99	\$0.79
smooth flat gold cap	59mm	059CPGC-07	equals jar	\$0.18	\$0.11	\$0.22	\$0.18
13 200ml cobalt blue tottle	43mm	PPBT11-00200	130	\$0.70	\$0.42	\$0.93	\$0.74
smooth black cap- flip-top	43mm	043CPKC-08	equals tottle	\$0.36	\$0.22	\$0.42	\$0.34
smooth gold cap- flip-top	43mm	043CPGC-08	equals tottle	\$0.36	\$0.22	\$0.42	\$0.34
smooth silver cap- flip-top	43mm	043CPSC-08	equals tottle	\$0.36	\$0.22	\$0.42	\$0.34
14 125ml cobalt blue angle bottle	24/415	PPBB61-00125	192	\$0.60	\$0.36	\$0.82	\$0.66
250ml cobalt blue angle bottle	24/415	PPBB61-00250	240	\$0.70	\$0.42	\$0.93	\$0.74
smooth white SAN cap	24/415	024CSWC-05	equals bottle	\$0.30	\$0.18	\$0.39	\$0.31
smooth white SAN cap w/gold foiled rim	24/415	024CSWC-09	equals bottle	\$0.43	\$0.26	\$0.51	\$0.41
smooth white SAN cap w/silver foiled rim	24/414	024CSWC-10	equals bottle	\$0.43	\$0.26	\$0.51	\$0.41
white lotion pump 24/415	24/415	024CPWL-14	equals bottle	\$0.65	\$0.39	\$0.82	\$0.66
white spray mist 24/415	24/415	024CPWM-14	equals bottle	\$0.65	\$0.39	\$0.82	\$0.66

gold serum dispensers

15 30ml gold serum dispenser		PGGS-00030	100	\$3.00	\$1.80	\$3.40	\$2.72
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Sale conditions: Sale prices are available while stocks last. Normal freight charges apply. No further discounts. All items in the sale are scheduled for discontinuation.

SAVE 20-40% – be quick!
PHONE ORDERS ONLY CALL 02 9565 2828

what's on

seminars

1 day seminars

Learn to make natural products for your own use, as gifts or to sell.

Our fun and informative seminars will give you some great new skills to work with and help you get started.

tickets

As class sizes are limited, we ask that you call us on 02 9565 2828 on the nominated dates to secure your seat(s).

gift certificates

Gift Certificates are now available to purchase for use as seminar tickets. At the time of ordering please nominate the specific seminar and date.

conditions

Seminar tickets must be paid in full at time of booking.

Once bookings are confirmed, tickets are non-refundable and cannot be transferred to another date.

Tickets may be transferred to another person of your choice if you are unable to attend.

natural products

Learn to make aromatherapy cosmetics.

Personalise your own exfoliating scrubs, clay masks, face creams, body lotions, bath salts, shampoo/conditioners and more. This seminar will teach you the basics of blending natural ingredients, essential oils, extracts, clays & scrubs with our unscented premium base products. It's great for beginners, as well as those wanting new product ideas.

Next Seminar Dates:

Sunday 11 September 2005 [8.45am-3.00pm]

- TICKETS ON-SALE 9am Tuesday 2 August

Sunday 27 November 2005* [8.45am-3.00pm]

- TICKETS ON-SALE 9am Tuesday 6 September

*last date for 2005

Includes recipe book & notes, lunch, refreshments, plus samples of the recipes you make on the day!

It's great value at just \$165 pp (incl GST).



cold process aromatherapy soaps

Personalise your soap to suit your skin type. Enjoy the luxurious, creamy and moisturising benefits of handmade cold-process soap. Synthetic & artificial additives found in commercial soaps can be drying and irritating to the skin. Once you've learned the skill to make your own soap, you'll never go back. Our 1-day seminar will teach you basic and advanced techniques (including swirling, layering & goat's milk soap), using olive & other vegetable oils, essential oils, clays, exfoliators, and more.

Next Seminar Dates:

Sunday 21 August 2005 [9.00am-3.30pm]

- TICKETS ON-SALE 9am Tuesday 2 August

Sunday 16 October 2005 [9.00am-3.30pm]

- TICKETS ON-SALE 9am Tuesday 6 September

Sunday 20 November 2005* [9.00am-3.30pm]

- TICKETS ON-SALE 9am Tuesday 6 September

*last date for 2005

Includes recipe book & notes, lunch, refreshments, a pre-cured take-home sample, plus samples of the recipes you make!

It's great value at just \$176 pp (incl GST).

gas chromatography

Come behind the scenes with David Johnson and learn how we test the quality of essential oils. See our Shimadzu GC-17A Gas Chromatograph at work, as it breaks down the constituents in each oil. This session is a must for Aromatherapists, teachers, students and anyone with a keen interest in the quality of oils they are using.

Next Seminar Dates:

Thursday 6th October* [10.00am-11.30am]

- TICKETS ON-SALE 9am Tuesday 6 September

*last date for 2005

Includes demonstration, data sheets and 12ml sample of the essential oil that is tested make on the day!

90 minute seminar at \$40.00 pp (incl GST).

contact us

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showroom hours

9am – 4pm monday to friday

9am – 1pm 1st saturday each month

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Sydney Essential Oil Co. products that are certified organic carry this logo.

